

Fact Sheet 9

What can the Scorecard do for the real estate industry?



communicate the benefits of buying a home with low future energy costs. With more than 20% of homes in Victoria having solar power installed, a Scorecard star rating is a good way of communicating the benefits to buyers.

For buyers looking for a fixer-upper, Scorecard provides a tailored, prioritised list of improvements that can be made to a home to improve its star rating, giving renovators a great to-do list.

Make Scorecard part of your sales package. You can suggest a Scorecard assessment as part of their pre-sale tasks. It will help sellers prioritise pre-sale renovations, or just show off their home's great credentials.

High rating homes are quite achievable – you don't need an 'eco-home' or 'deep green' house to rate 8, 9 or even 10 stars. A well-built home with solar panels will frequently get a high Scorecard rating, and improving the rating is often achievable at reasonable cost as part of a pre-sale makeover.

If you are helping a buyer, along with a building and pest inspection, recommend your buyer requests a Scorecard assessment so they'll know their new home's future energy costs.

Create a market advantage

Scorecard is your chance to stand out from the crowd. Australian research shows properties with sustainable features sell around 13 days faster and for 10 per cent more than other homes.



Show off your properties' – and your agency's – sustainability with Scorecard, and show you care about buyers' future comfort and energy costs.

More information

For videos, fact sheets and more call 136 186 or email scorecard@delwp.vic.gov.au.

To find out more about Scorecard, visit: www.victorianenergysaver.vic.gov.au/scorecard.

What is the Victorian Residential Efficiency Scorecard?

The Victorian Residential Efficiency Scorecard (Scorecard) is a unique program that you can use to advertise the energy efficiency and running costs of homes you're selling. The Scorecard is an independent, transparent star rating that buyers can use to compare one home to another (or that you can use to promote a high-rating home!). It's accredited by the Victorian Government and is trusted by buyers and sellers.

A better star rating means lower energy bills and a more comfortable home in hot or cold weather. Clients are already familiar with energy star ratings – the ratings are just like those you get on your air conditioner or fridge.

If you have a client who's selling a sustainable home, the Scorecard star rating and certificate are an appealing, easy-to-understand way you can