

What can the Scorecard do for the real estate industry?



The Victorian Residential Efficiency Scorecard (the Scorecard) is a unique program that you can use to advertise the energy efficiency and low running costs of homes you're selling. The Scorecard is an independent, transparent star rating that buyers can use to compare one home to another (or that you can use to promote a high-rating home!). It's accredited by the Victorian Government: buyers and sellers can trust it.

A better star rating means lower energy bills and a more comfortable home in hot or cold weather. And clients are already familiar with energy star ratings – the ratings are just like those you get on your air conditioner or fridge.

Got a client who's selling a sustainable home?

The Scorecard star rating and certificate are an appealing, easy-to-understand way you can communicate the benefits of buying a home with low future energy costs. More than 20% of homes in Victoria have solar power installed: a Scorecard star rating is a good way of communicating these kinds of features to buyers and showing their benefits.

For buyers looking for a fixer-upper, Scorecard provides a tailored, prioritised list of improvements that can be made to a home to improve its star rating, giving renovators a great to-do list.

Make Scorecard part of your sales package. If you're recommending clients get a painter or a stylist before the sale, you can suggest a Scorecard assessment as well. It will help sellers prioritise pre-sale renovations, or just show off their home's great credentials. High rating homes are quite achievable – you don't need an 'eco-home' or 'deep green' house to rate 8, 9 or even 10 stars. A well-built home with solar panels will frequently get a high Scorecard rating, and improving the rating is often achievable at reasonable cost as part of a pre-sale makeover.

Are you helping a buyer? Along with a building and pest inspection, recommend your buyer requests a Scorecard assessment so they'll know their new home's future energy costs.

Scorecard is your chance to **stand out from the crowd**. Australian research shows properties with sustainable features sell around 13 days quicker and for 10 per cent more than other homes. Show off your properties' – and your agency's – sustainability with Scorecard, and show you care about buyers' future comfort and energy costs.

More information

We can give you videos, fact sheets and more to help explain Scorecard. Call 136 186 or email help.scorecard@delwp.vic.gov.au.

To find out more about Scorecard, visit: www.victorianenergysaver.vic.gov.au/scorecard.